

Priority Protection Special Offer



AIA.COM.AU

Special underwriting concessions – extended to 31 July 2009!

AIA Australia is offering special underwriting concessions relating to standard blood testing on applications between 1 May and 31 July 2009¹.

Designed to increase the automatic acceptance rate, these concessions will be applied to certain age bands and benefits for a limited period of time.

We will apply the following concessions to all standard rates applications submitted between 1 May and 31 July 2009.

Medical Requirements – Life & TPD			
Normal requirements		Concessional requirements	
Age next birthday	MBA 20, HIV Test, Hep B & C	Age next birthday	MBA 20, HIV Test, Hep B & C
Up to 40	\$2,500,001	Up to 40	\$3,000,001*
41 – 50	\$1,000,001	41 – 50	\$1,500,001
51 – 60	\$750,001	51 – 60	\$1,000,001

*No Short Medical Exam required up to this level

What does this mean for you?

- Less medical requirements saving you time
- Faster underwriting decisions
- Higher completion rates
- Faster commission payments

What does this mean for your clients?

- Easier application process
- Faster acceptance
- **No blood tests** required through increased limits of up to 50%

Should you have any queries, contact your state Sales Manager or Freecall 1800 033 490 (option 4).

¹Concessions relate to AIA Australia's Priority Protection PDS – Version 7.1, Issued 24 June 2009.