

MDRT DOWN UNDER TOUR

PERTH | ADELAIDE | MELBOURNE | BRISBANE | SYDNEY
CHRISTCHURCH | WELLINGTON | AUCKLAND



Coming February 2016

Australia

PERTH | 1ST FEBRUARY 2016

ADELAIDE | 2ND FEBRUARY 2016

MELBOURNE | 4TH FEBRUARY 2016

BRISBANE | 5TH FEBRUARY 2016

SYDNEY | 8TH FEBRUARY 2016

New Zealand

CHRISTCHURCH | 10TH FEBRUARY 2016

WELLINGTON | 11TH FEBRUARY 2016

AUCKLAND | 12TH FEBRUARY 2016

MDRT Australia would like to thank our sponsors



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Featured Speakers

Don Connelly



Don Connelly is perhaps one of the USA's most successful speakers, motivators and mentors to advisers in the financial services industry. His career on Wall Street spans more than 40 years and includes positions as stock broker, financial planner, branch manager, wholesaler, national sales manager and for nearly 19 years a company spokesperson and Senior Marketing Officer for a multi-billion dollar Investment Firm. Don has founded Don Connelly 24/7 an extraordinary learning centre and mentoring program.

Offering practical guidance to financial services professionals, Don inspires audiences to strive for greater accomplishments. He is known as a guru on managing client relationships, selling and becoming a successful financial adviser. He educates, entertains and motivates audiences with an extraordinary flare and fast paced combination of wit, intellect, anecdotes and simplistic doctrine. Don's mission for financial professionals is to simplify the process.

Ryan Pinney



Ryan Pinney is a seven-year MDRT member with seven TOT qualifications. Recognised for using innovative technologies to drive insurance sales, streamline the application process and speed up underwriting, Ryan leverages his experience in Social Media and online marketing to help agents and agencies create their online presence and profit from it.

Ryan was recently recognised by LifeHealthPro Magazine as one of the "24 Most Creative People in Insurance". Recruiting and retaining top producers, key employees, and your best clients is an ever-increasing challenge. Where is your edge? Learn what the most successful innovators are doing to accomplish more with less.

Michelle Hoskin



Having an amazing business does not just happen by accident; it needs to be built by design!

Michelle will share her inspiring insights of how to build your business by design and not by default; giving you the freedom from all those debilitating complexities and challenges that constantly distract your business from achieving its true potential and at the same time distracting you from becoming the 'best' possible version of yourself.

Michelle Hoskin is well known for her unique outlook on what she describes as a "magical business". With more than 13 years' experience, Michelle is internationally recognised as an expert in establishing best practice standards of operation and she has been instrumental in pioneering best practice Financial Planning both in the UK and overseas. Michelle will provide much insight into the current changes we are experiencing here in Australia.