



You're invited to the
**ANNUAL ADVISER
CONFERENCE
2023**

Conference Cost

- \$0.00 for Authorised Reps
- \$130.00 (discounted) for support staff for two days

Dinner

- \$0.00 for Authorised Reps
- \$120.00 (dinner and drink package) for your partner each night

Accommodation:

- 2 nights accommodation including breakfast for 2 people
- Yes bring your partner – they'll love the valley gardens and local facilities
- 1 x King Studio Room - Provided for Authorized Reps (upgrades not included)
- Advise if you wish to upgrade at the time of booking
- Additional staff are encouraged to attend at their own expense – arrange directly with Mercure Resort



**Only 50 additional
seats available for
your support staff,
so be quick to
register them**



EVENT DATES:

3-4 May



LOCATION:

Mercure Resort
Hunter Valley Gardens
Cnr Broke Road and
Macdonald Road
POKOLBIN

DAY 1**3 MAY**

9:00 AM	Registration	
9:30 AM	Session 1: Conference Welcome from Australian Advisory – Meeting the team	
10:00 AM	Morning tea	
10:30 AM	Session 2: Technical session: The true cost of Insurance claims and simplifying the claims process	
11:15 AM	Session 3: Technical session: Estate and Succession Planning – Practical client strategies	
12:00 PM	Scrumptious lunch of local food	
	STREAM 1 – PERSONAL ADVICE	STREAM 2 – GENERAL ADVICE
1:30 PM	Session 4: Australian Market update – Are we headed into a recession and how to prepare your clients	Session 4: Technical session: Making the most of Life Risk Online
2:15 PM	Session 5: Technical session: Managing Compliance	Session 5: Adviser Panel Q&A: Adviser best practice
3:00 PM	Afternoon tea break	
3:30 PM	Session 6: Adviser Panel Q&A: Adviser best practice	Session 6: Technical session: Managing compliance
4:15 PM	Summary and Close of Day 1	
7:00 PM	Dinner and drinks 3 course meal including beverages and local wine tasting	

DAY 2**4 MAY**

9:30 AM	Session 1: Diversifying your client offer: Best practice in meeting client needs and future proofing your business
10:30 AM	Morning tea
11:15 AM	Session 2: Australian property market: Current and future trends
12:00 PM	Scrumptious lunch of local food
1:30 PM	Session 3: Australian market update: Has the RBA got it right on interest rates?
2:15 PM	Session 4: Technical session: How to navigate insurance product changes
3:00 PM	Afternoon tea break
3:30 PM	Session 5: Technical session: Understanding your client needs for General Insurance
4:15 PM	Summary and Close of Day 2
7:00 PM	Dinner and drinks 3 course meal including beverages and local wine tasting