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# 10 reasons why OneCare Life Cover leads the market

### Innovative, flexible and customer-focused insurance

#### 1) Choice of lump sum or instalments

OnePath Life Limited (OnePath Life) is the only insurer that gives your client the flexibility to receive a portion of their benefit as a lump sum (to cover debt and immediate expenses), and a portion as regular monthly instalments (to provide an ongoing income stream for dependants).

Instalments are especially beneficial for those providing for dependants, older clients, and those who require an income for a defined period.

Your client's premium will be reduced if they select instalment benefits.

#### 2) Advance Assistance Benefit

To make sure your client's immediate expectations are met at the time of claim, OnePath Life will pay an advance of \$25,000 on receipt of the death certificate while we continue to finalise the claim. This means your client's dependants can take care of immediate expenses such as funeral costs.

OnePath Life's Advance Assistance benefit is among the highest in the market.

#### 3) Financial Advice Benefit

To help your client's family maximise the value of their insurance, and your advice, OnePath Life will reimburse up to \$2,000 for the preparation of a financial plan when a Life Cover claim is paid.

#### 4) Accommodation Benefit

To give your client extra support if they are confined to a bed due to a terminal illness, OnePath Life will pay up to \$500 a day for a maximum of 30 days to help their immediate family pay for nearby accommodation.

#### 5) Future Insurability

To help your advice keep up with your client's changing circumstances, OnePath Life will allow your client to increase their level of cover by up to \$200,000 per event (or up to \$1 million in total) – without having to supply medical evidence.

The comprehensive range of personal events includes:

- marriage
- the birth or adoption of a child
- · new mortgage or increases to a mortgage
- salary increases of 15% or more
- a dependent child starting secondary school
- completing an undergraduate university degree
- becoming a carer
- divorce
- · death of a spouse
- · third policy anniversary
- change in tax dependent status.

Business events include:

- value of a key person increases
- value of a business increases.

#### 6) Business Guarantee Option

OnePath Life makes it easier to protect the future of your client's business, by allowing them to increase their sum insured if there has been an increase in the value of their business – without having to supply further medical evidence.

#### 7) Extra Care Cover

Available on any OneCare product, Extra Care allows you to top-up your client's cover with up to three additional benefits; Accidental Death, Terminal Illness and Extended Needle Stick.

The maximum sum insured per benefit is \$1 million, and the Extra Care sum insured can exceed the sum insured of the cover it is attached to – giving your client even greater flexibility.

#### 8) Child Cover

OnePath Life's Child Cover helps you protect the whole family – with a lump sum of up to \$150,000 payable if a child dies or suffers from one of listed trauma conditions. This money can help pay for treatment, fund transport and accommodation, and allow your client to take time off work to care for their child.



#### 9) Serious Disability Premium Waiver

If your client is aged 65 or under, and suffers an illness or injury that results in them being constantly and permanently unable to perform at least two activities of daily living, we will waive the premiums under this policy for two years, or until the date the cover ends (whichever is earlier) – helping make their cover more affordable.

## 10) A range of other benefits, features and options

OnePath Life rewards your clients with premium discounts when they package all of their insurances. There are three key discounts; size, multi-cover and multi-group discounts.

OneCare Life Cover also offers a number of built-in benefits, features and options, as shown in the table below.

OneCare Life Cover		
Built-in benefits	Built-in features	Optional cover
<ul> <li>Death Benefit</li> <li>Terminal Illness Benefit</li> <li>Accommodation Benefit</li> </ul>	<ul> <li>Indexation</li> <li>Future         Insurability     </li> <li>Business Debt</li> </ul>	<ul><li> TPD Cover</li><li> Trauma Cover</li><li> Extra Care Cover</li><li> Options available</li></ul>
<ul> <li>Financial Advice Benefit</li> <li>Advance Assist Benefit</li> <li>Orphan Benefit</li> </ul>	Protector  Premium Freeze  Serious Disability Premium waiver	<ul> <li>Premium Waiver Disability Option</li> <li>Business Guarantee Option</li> </ul>

For more information about OneCare, speak to your Business Development Manager or call 1800 222 066.

This information is current at May 2012 but is subject to change. OneCare is issued by OnePath Life Limited (OnePath Life) ABN 33 009 657 176, AFSL 238341. This document includes a summary of the benefits and features offered by OneCare. Please refer to the OneCare product disclosure statement (PDS) for full terms and conditions. Before acquiring a financial product or deciding whether to continue to hold a financial product, a customer should read the relevant PDS available at onepath.com.au and consider whether this product is right for them.

